

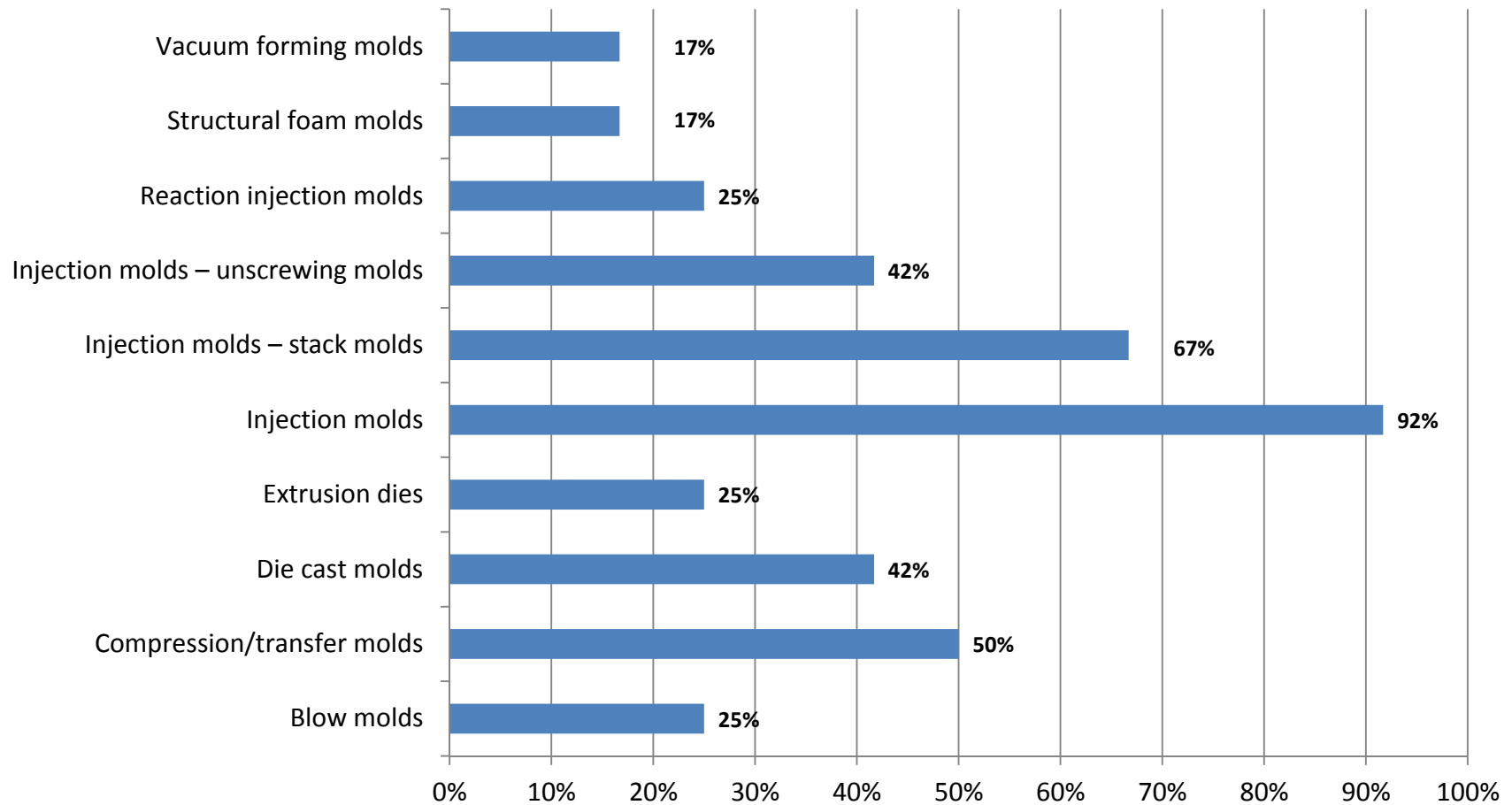
Canadian Plastics
**2010 MOLDBAKING
SURVEY RESULTS**

The 2010 Moldmaking Survey was emailed in July 2010 to 182 moldmakers across Canada in the *Canadian Plastics* database, as well as to members of the *Canadian Association of Moldmakers* (Camm). We received 12 completed surveys.

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1. What type of molds and dies do you manufacture? Check all that apply.

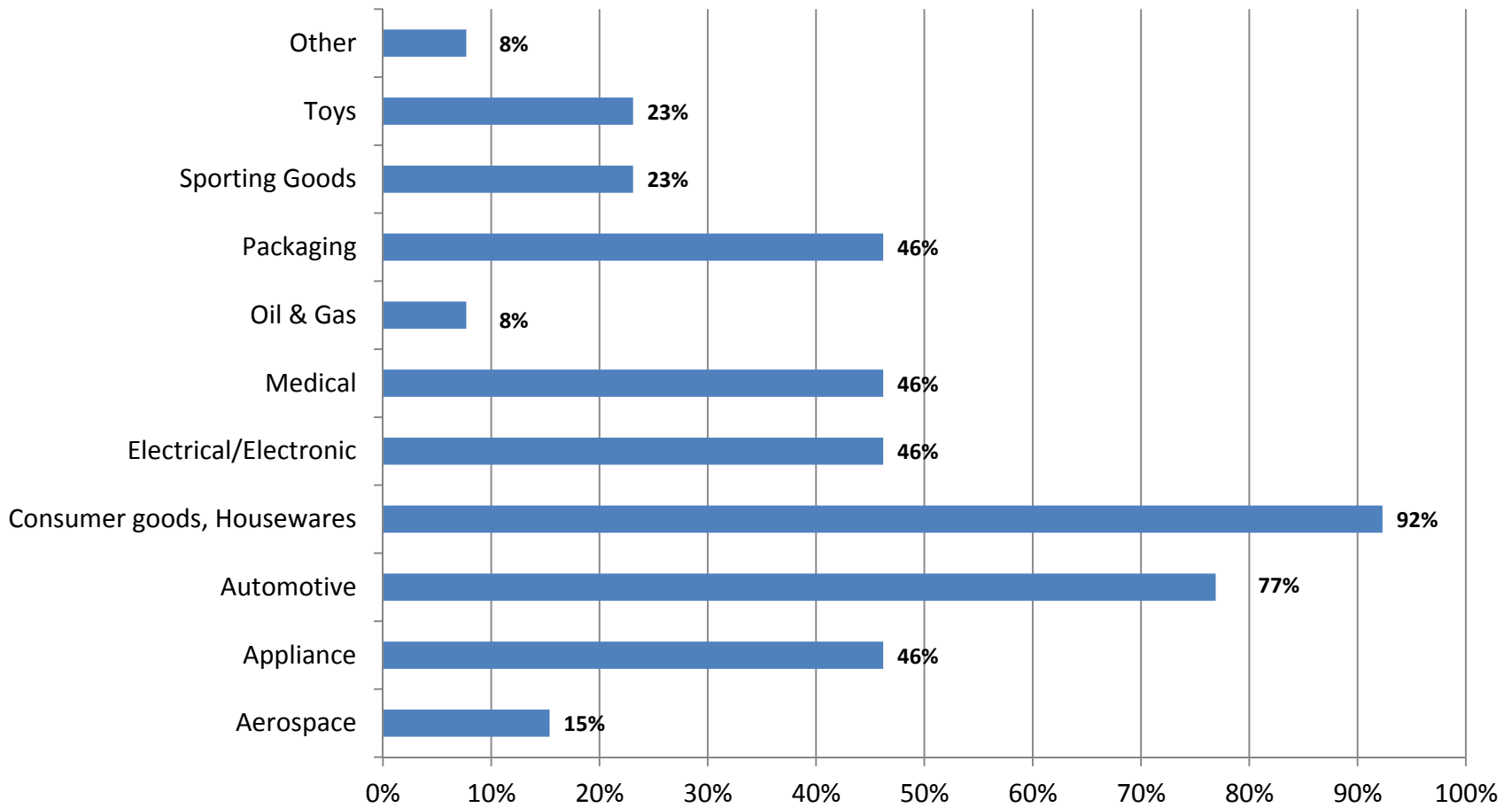


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2. What markets do you serve? Check all that apply.

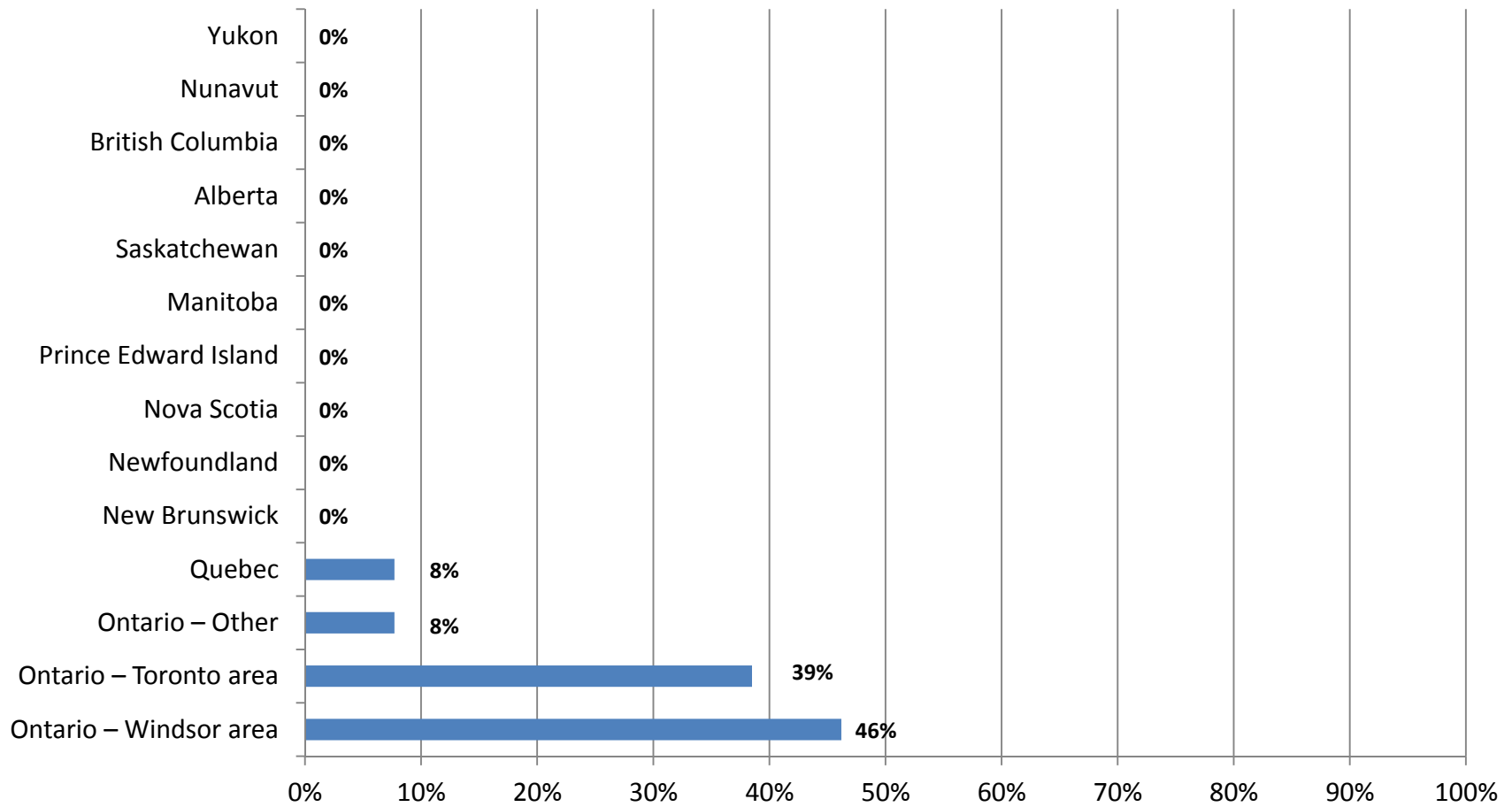


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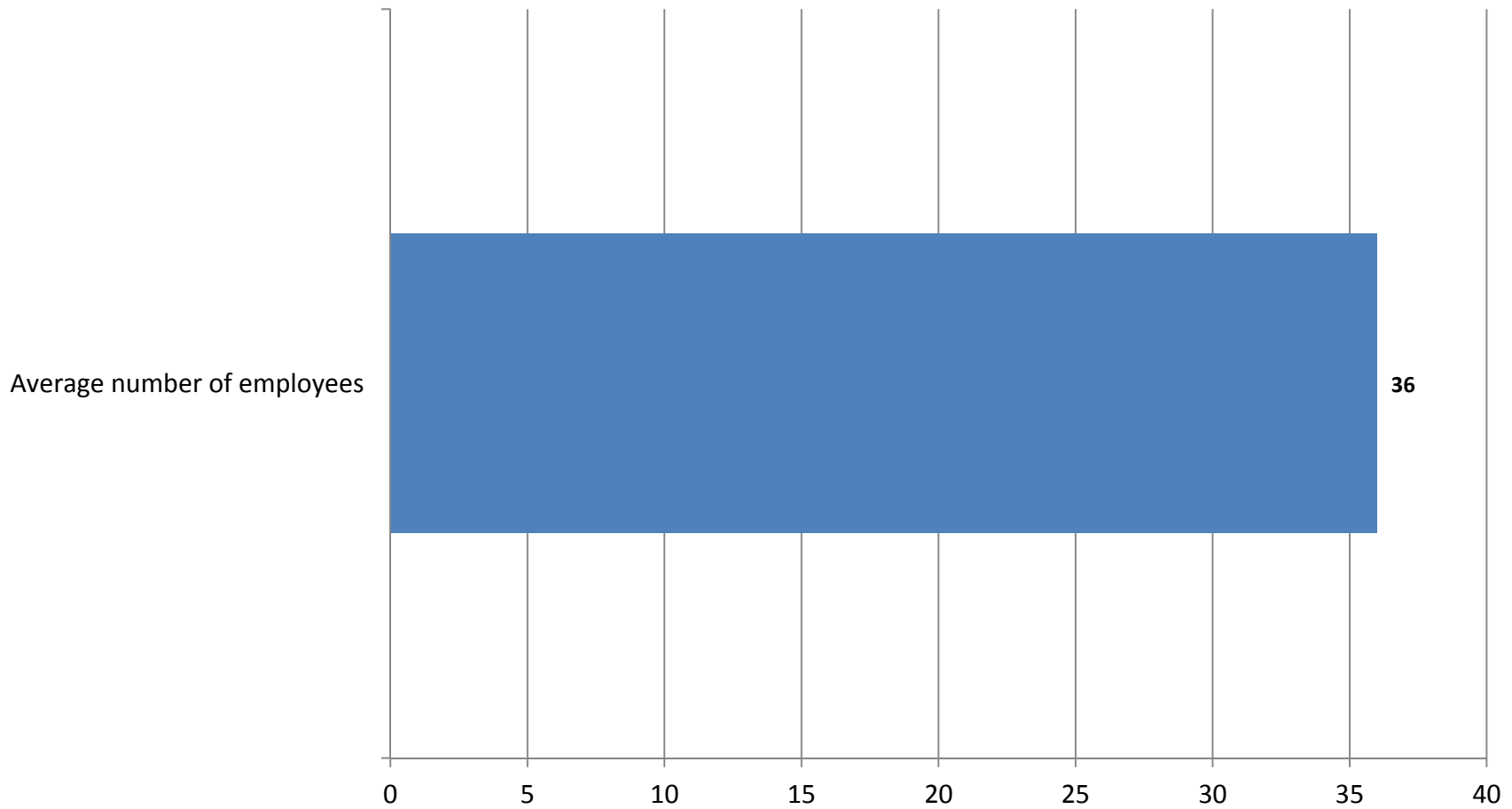
3. Where is your plant located?



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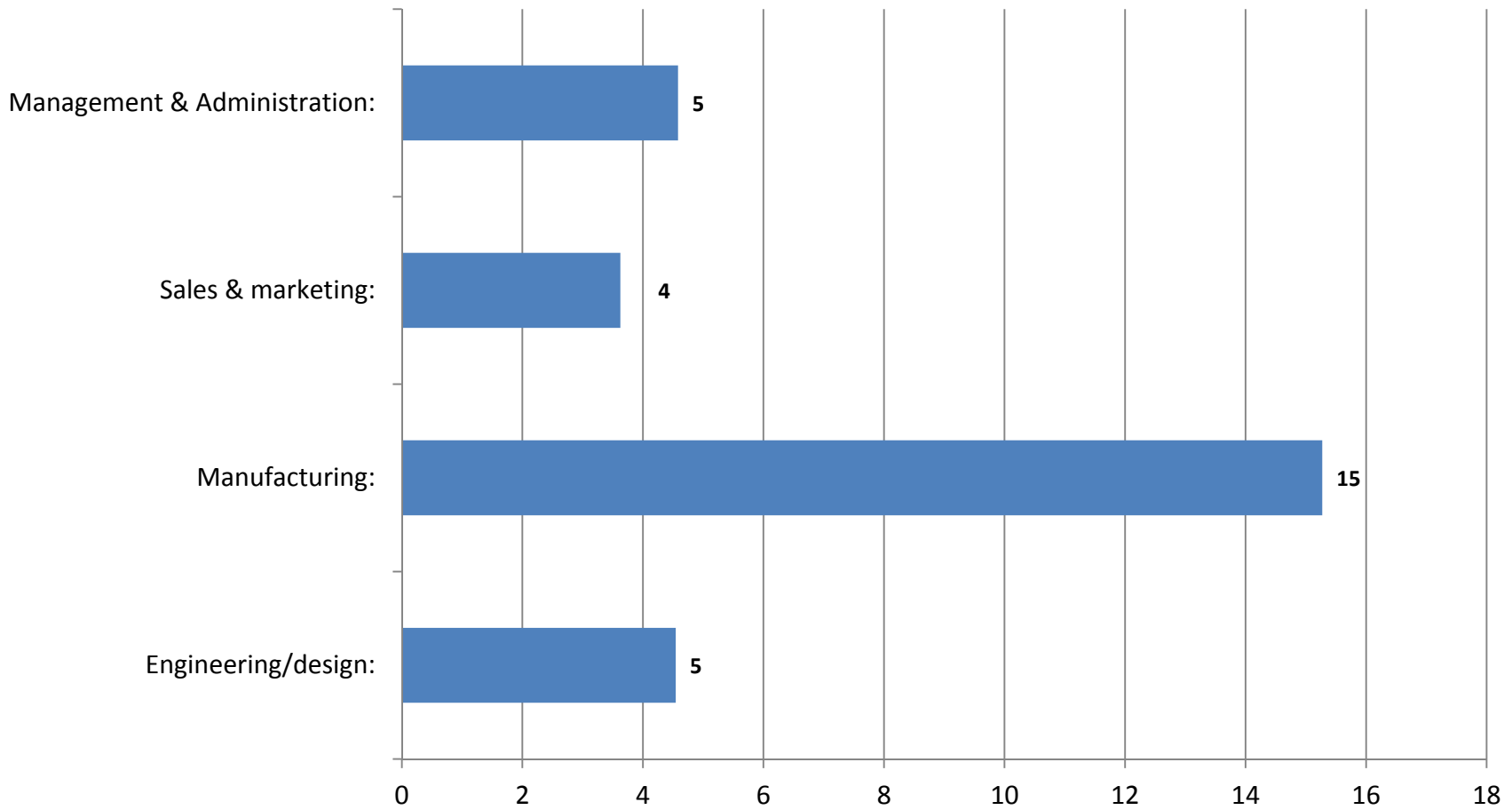
4. What is the exact number of employees at your plant?



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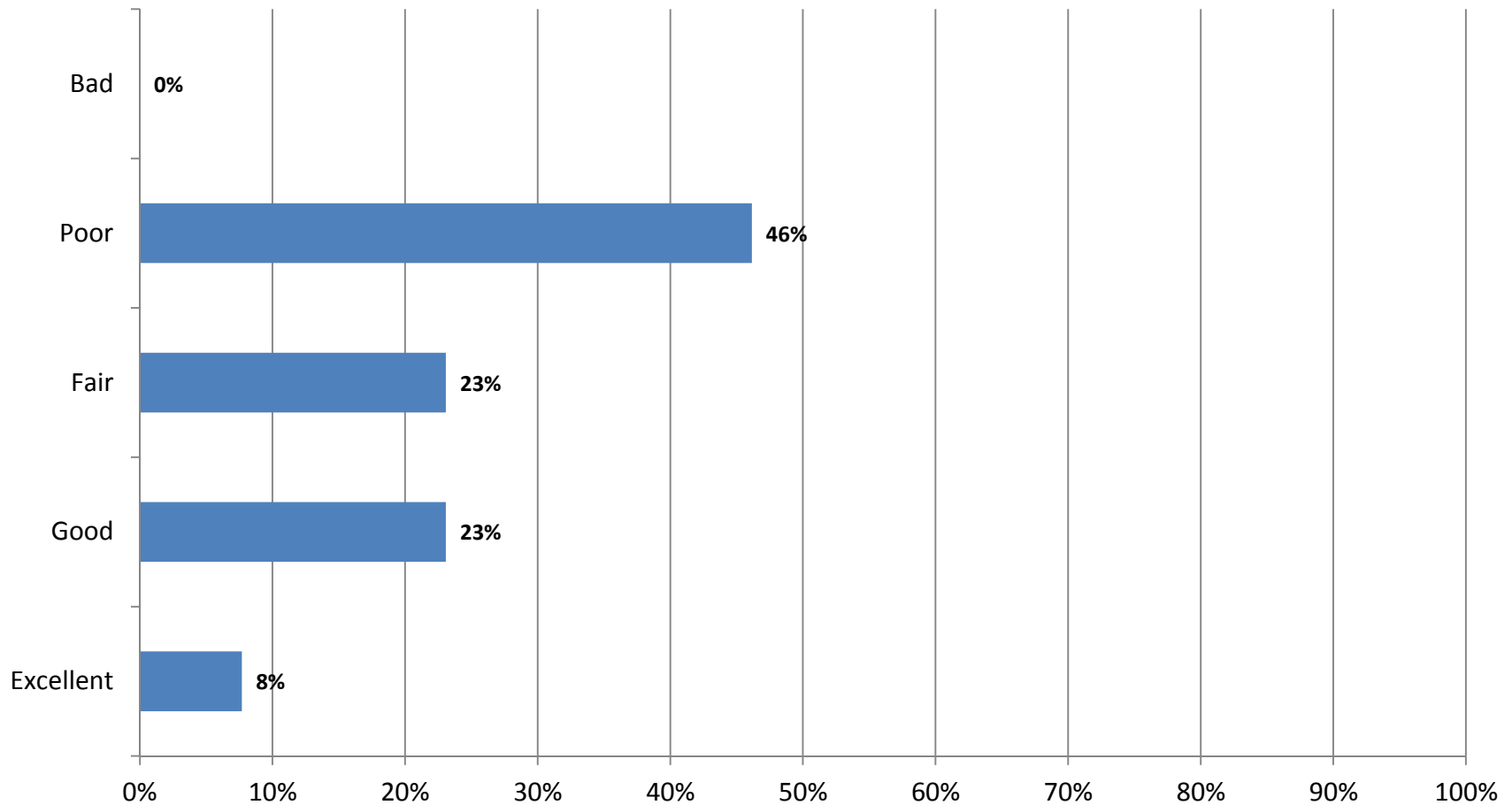
5. How many employees are in:
(average number per category)



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6. How would you describe current business conditions for Canadian mold, tool & diemakers?

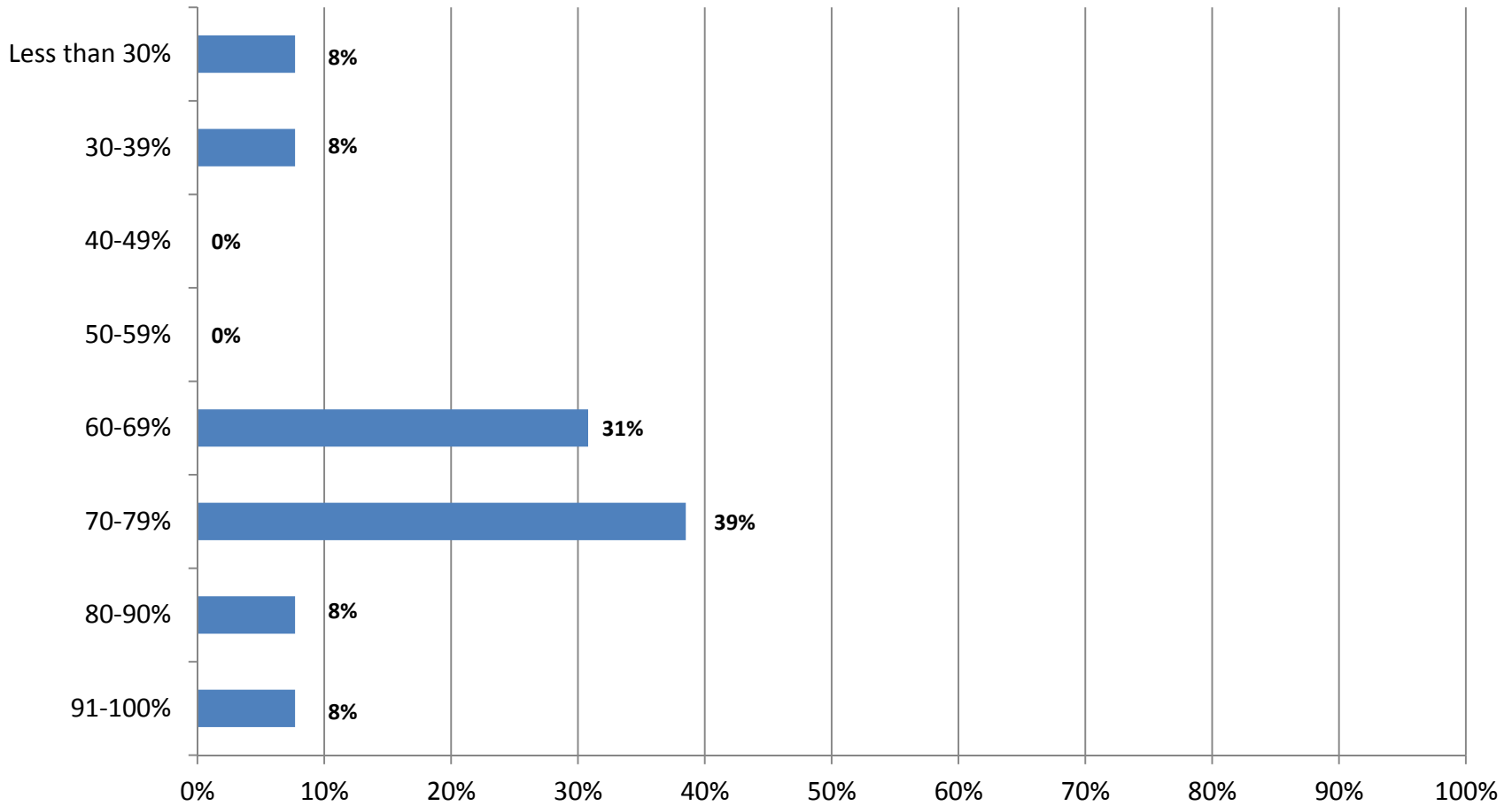


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7. What was your average machine utilization rate for the past 12 months?

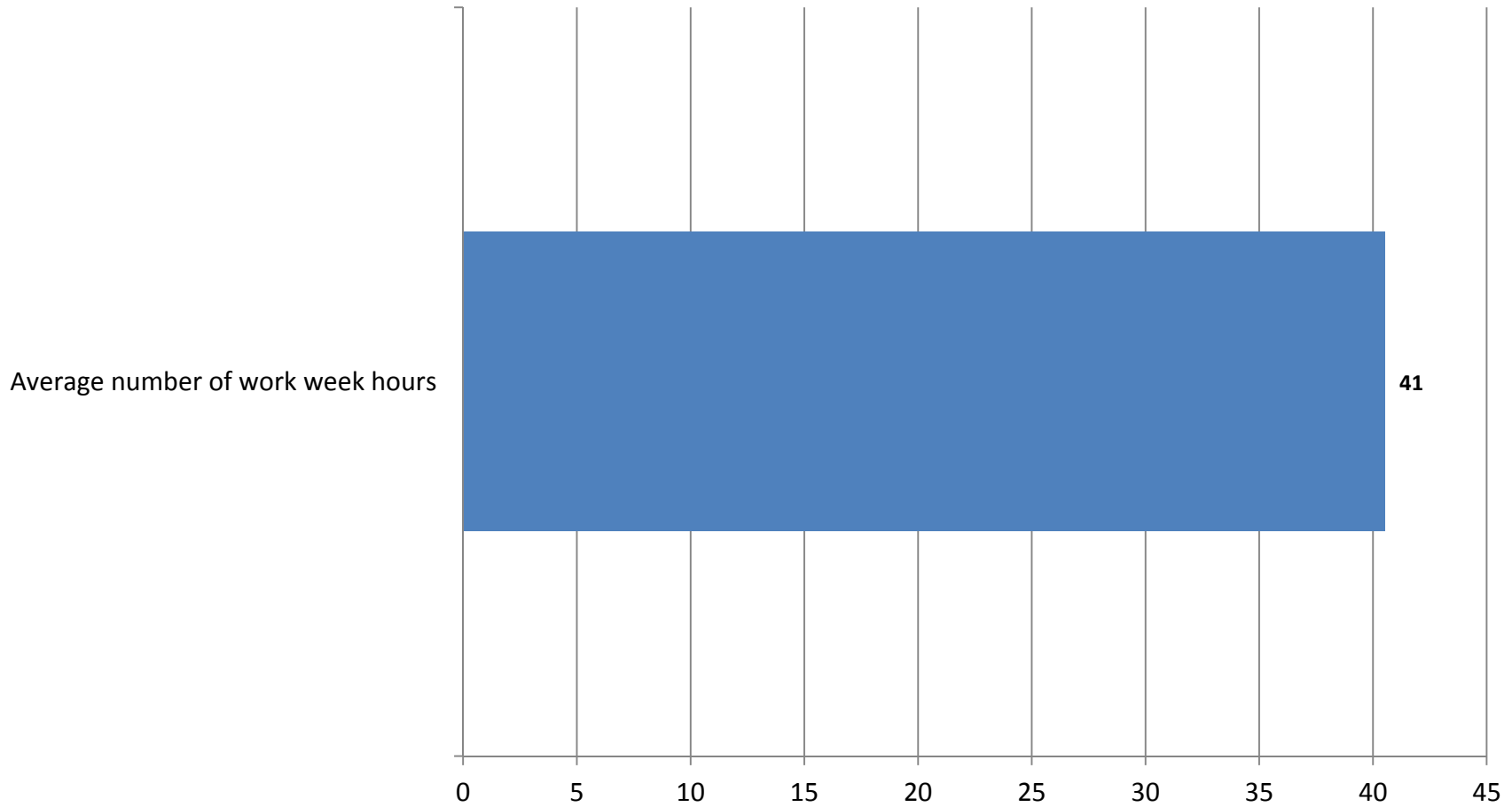


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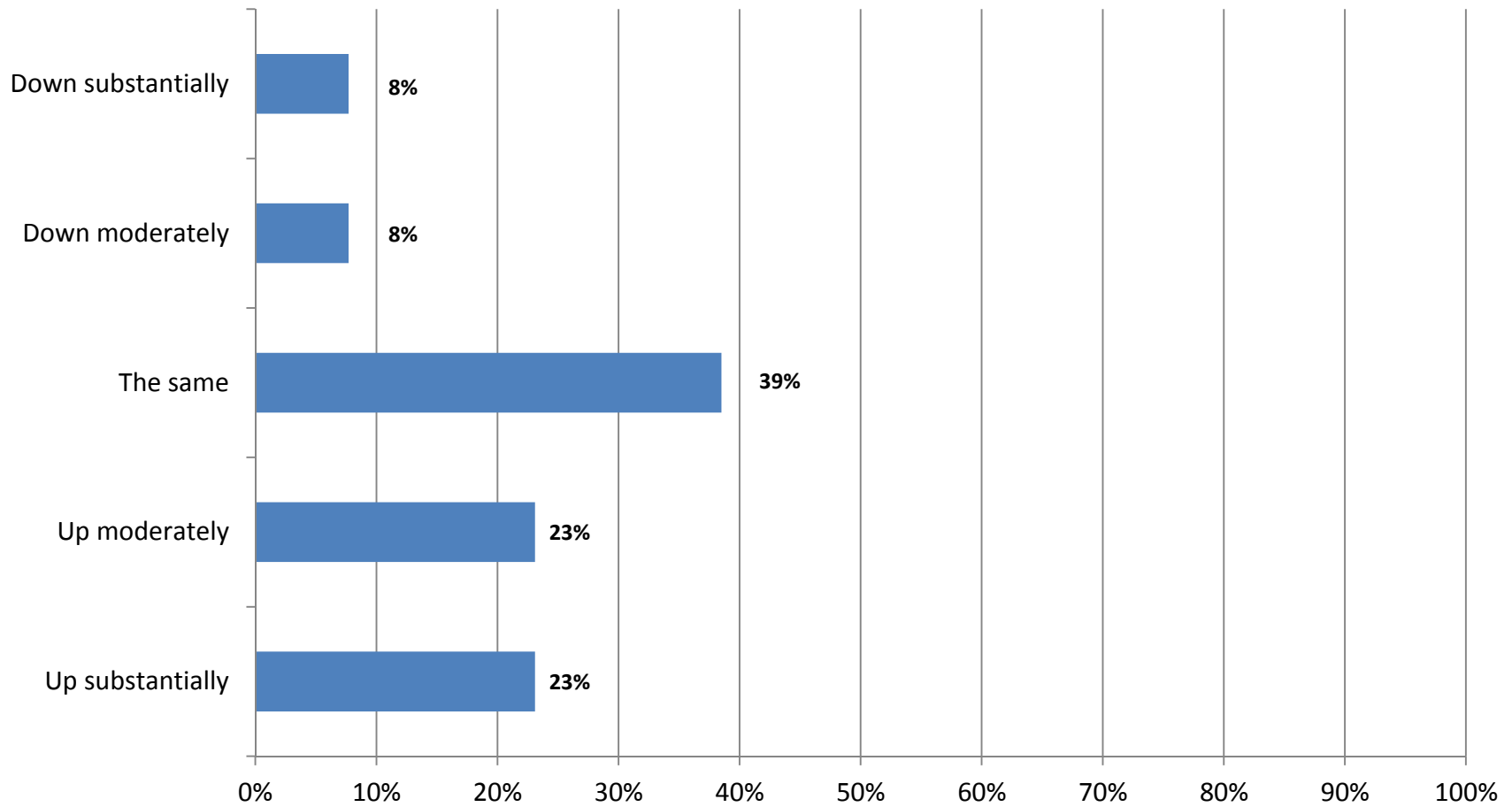
8. What do you estimate will be your plant's average work week hours in 2010?



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9. How would you describe your current quoting activity vs. the same time last year?

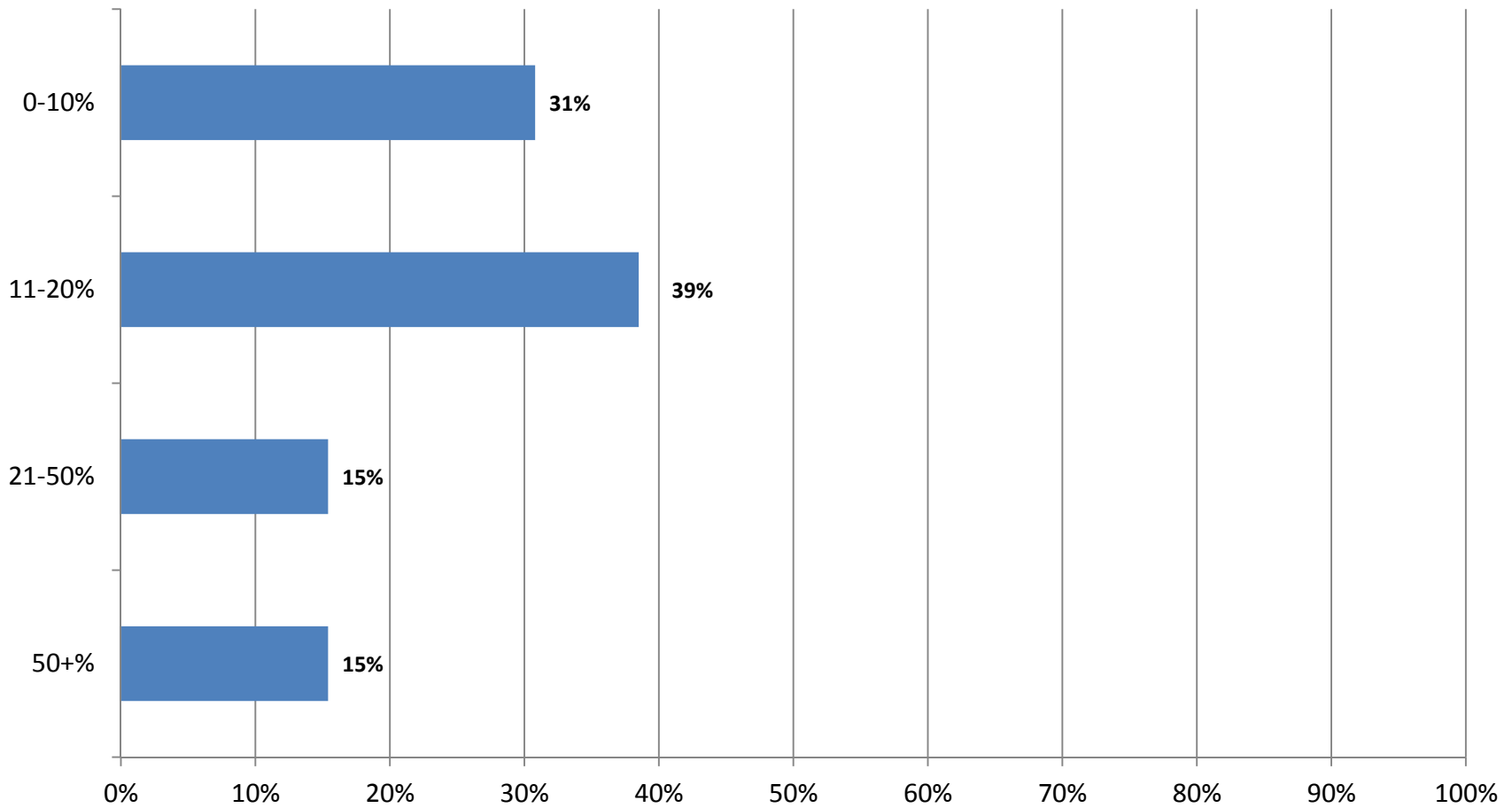


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10. Of the jobs you quote on, what percentage turn into business?

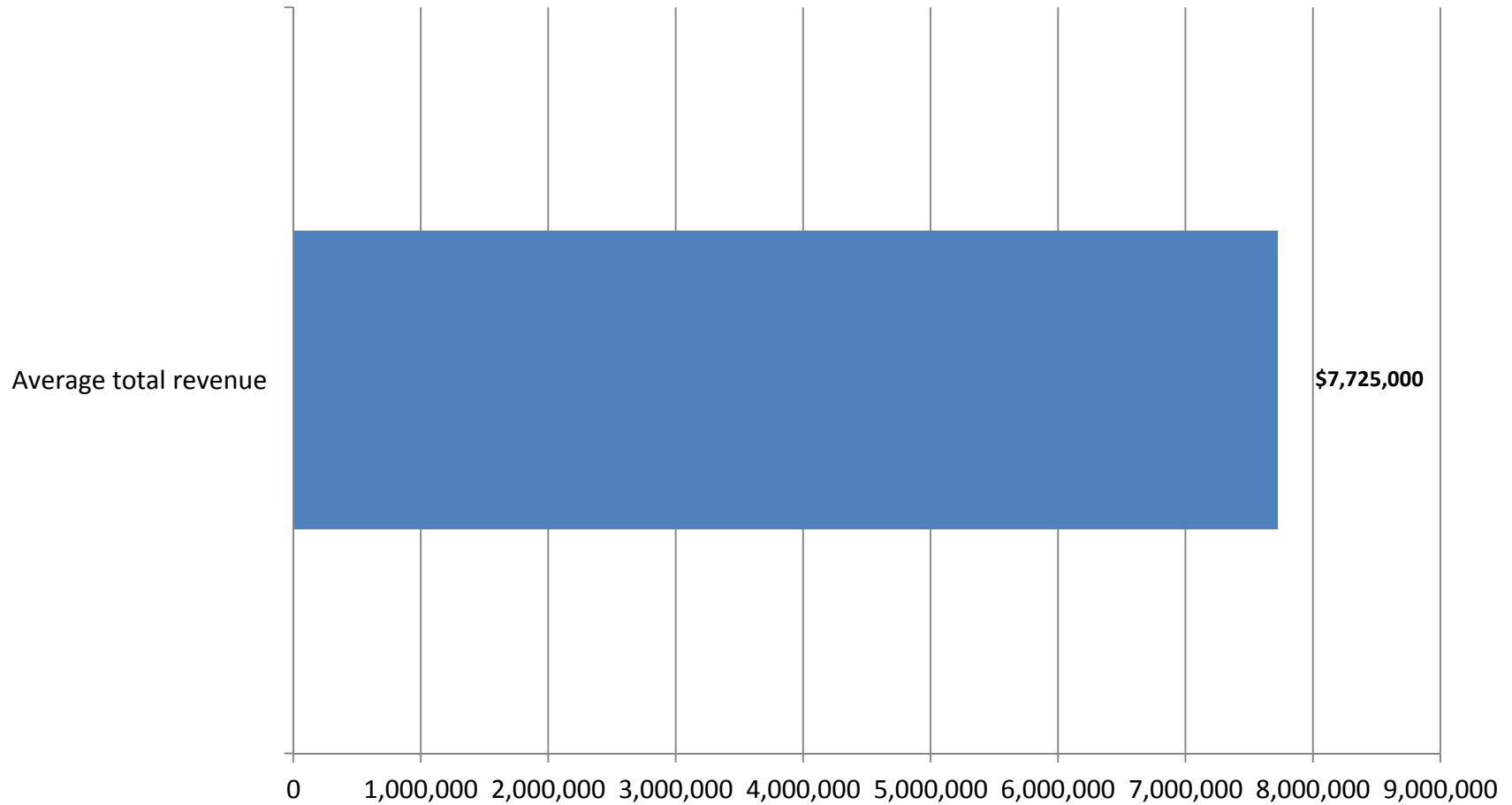


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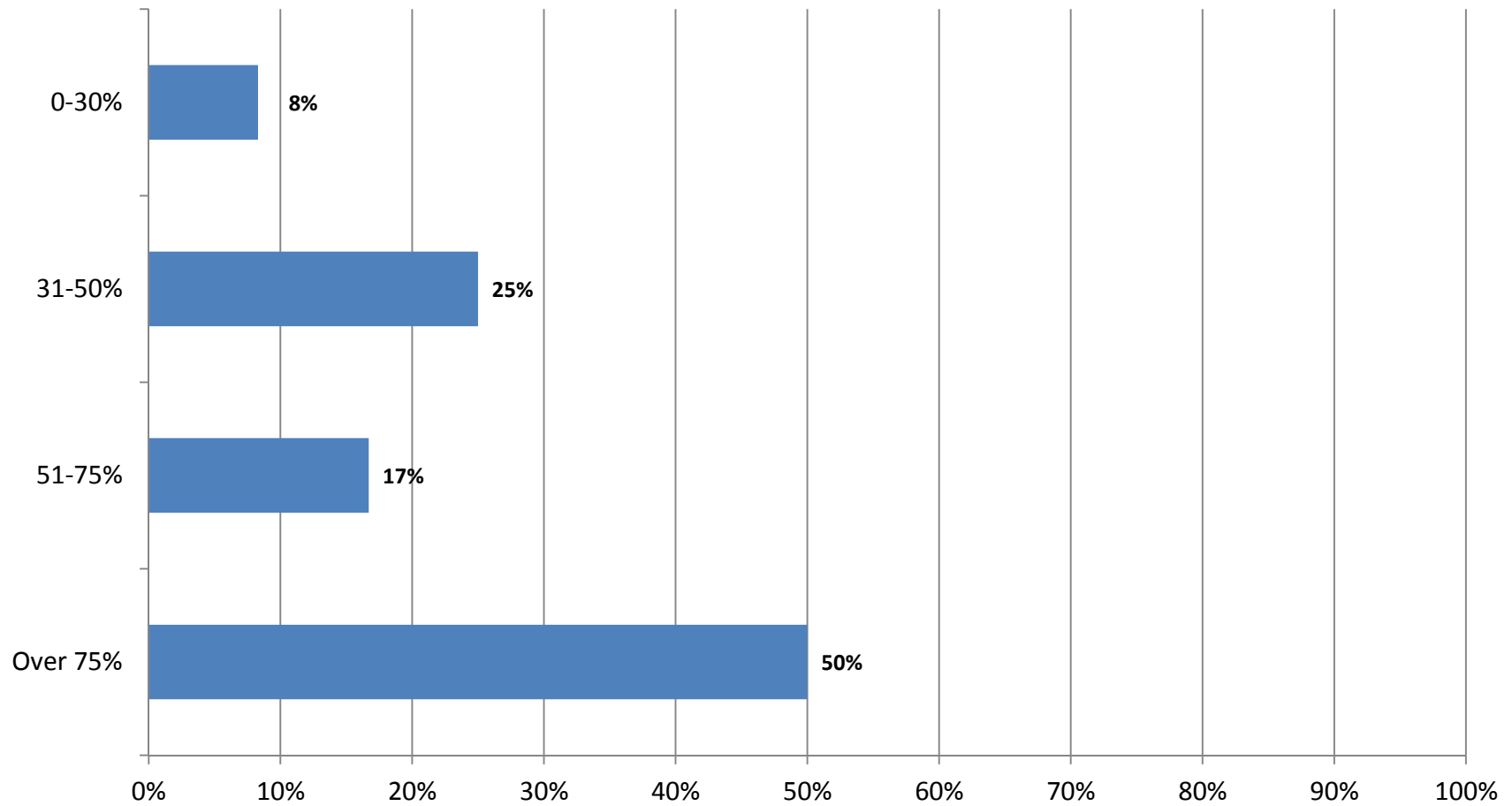
11. What do you estimate will be your plant's total revenue in 2010?



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12. What percentage of your moldmaking machinery is more that 5 years old?

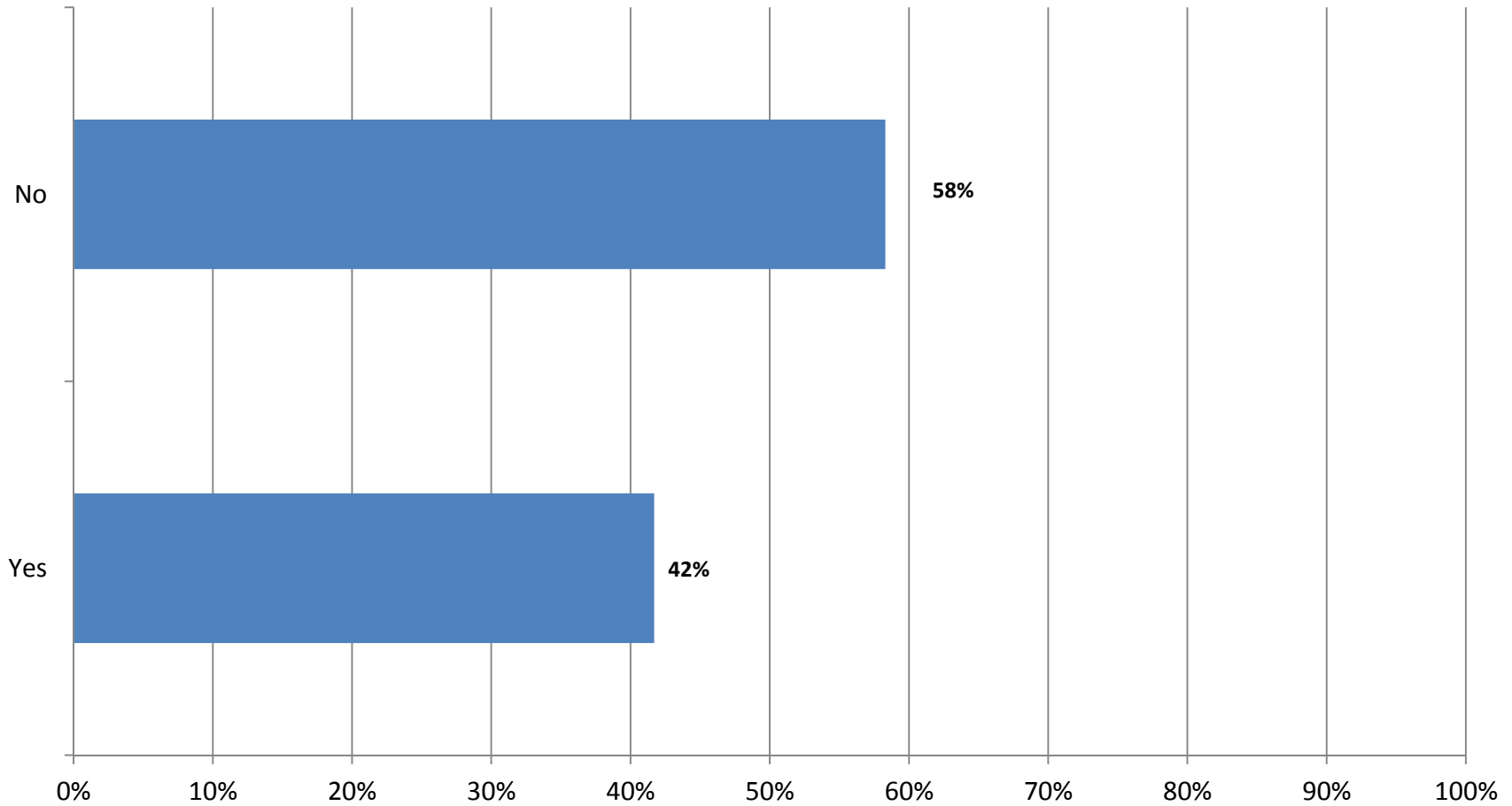


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13. Will new moldmaking machinery be purchased for this plant within the next 12 months?

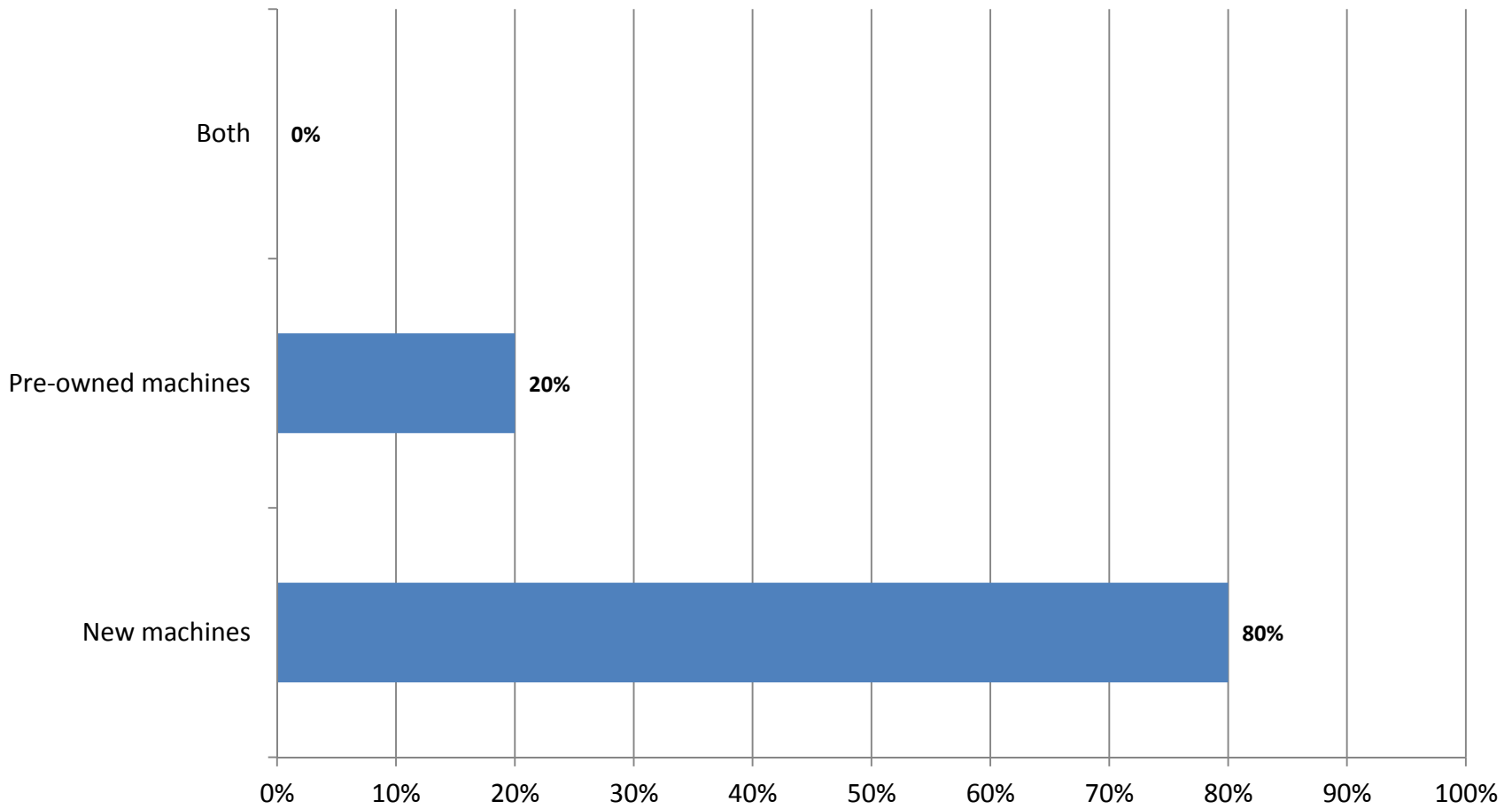


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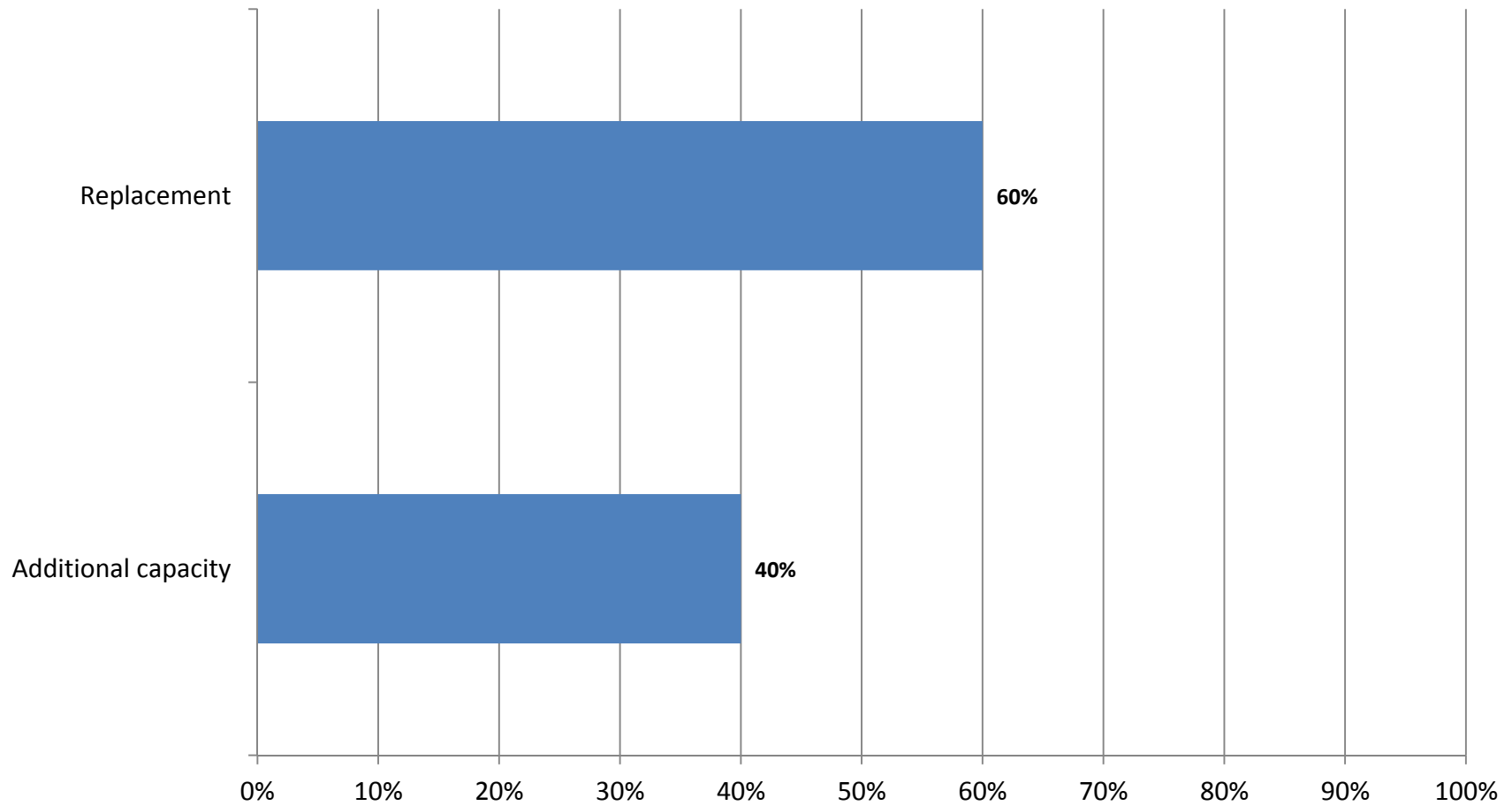
14. If Yes, do you intend to buy:



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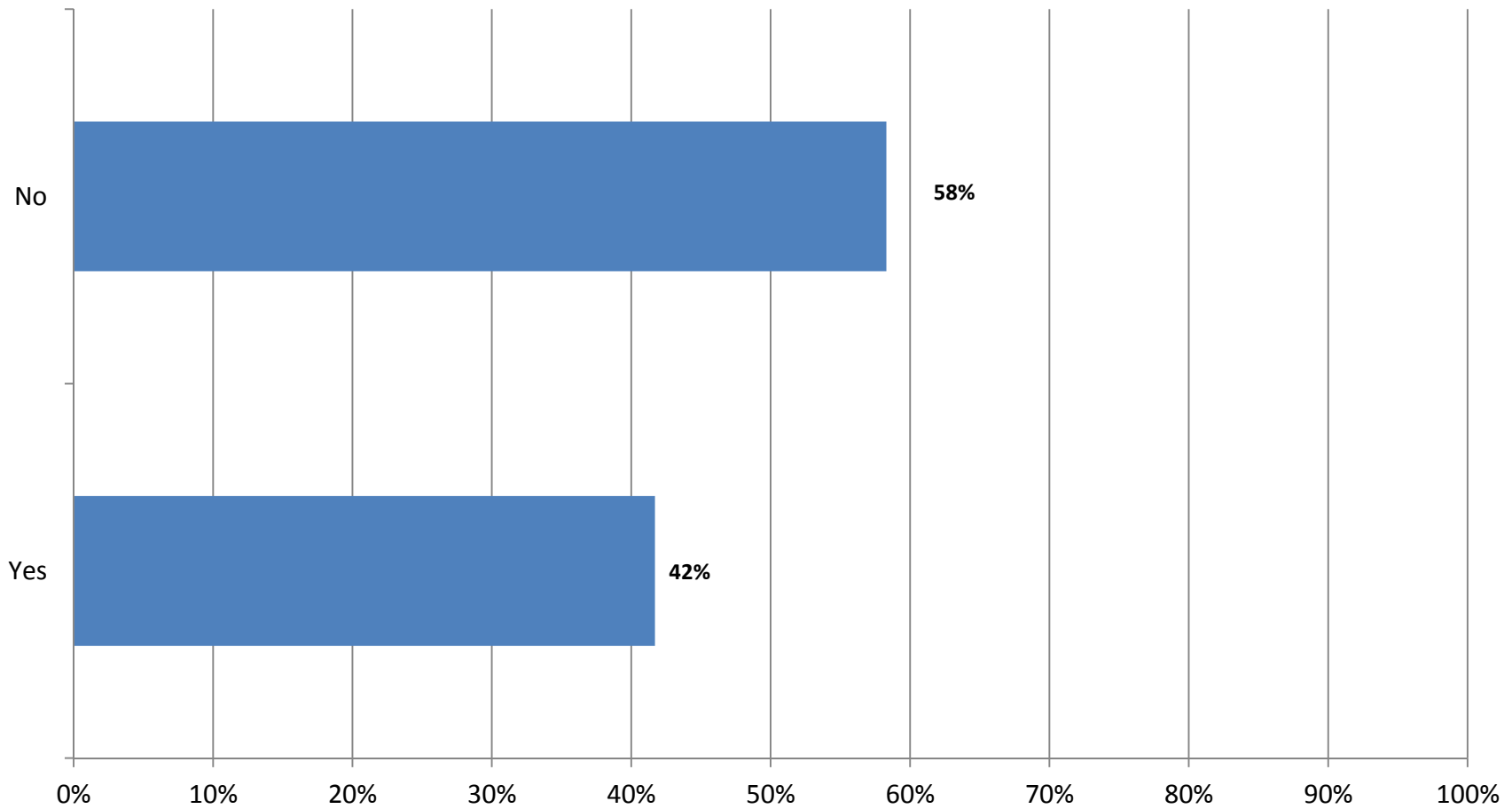
15. If Yes, is this for replacement of old equipment or new capacity?



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16. Was any new moldmaking machinery purchased for this plant within the past 12 months?

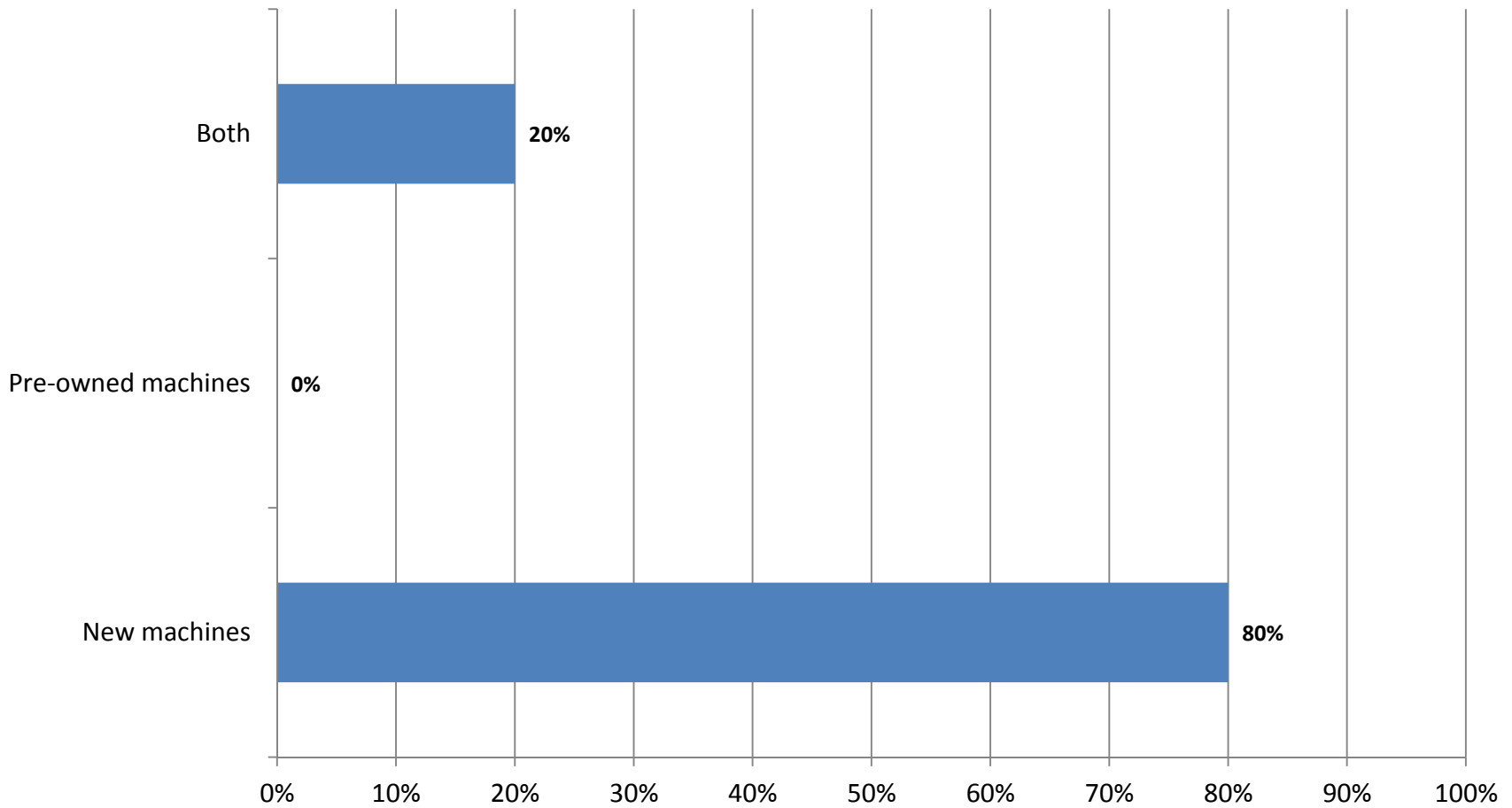


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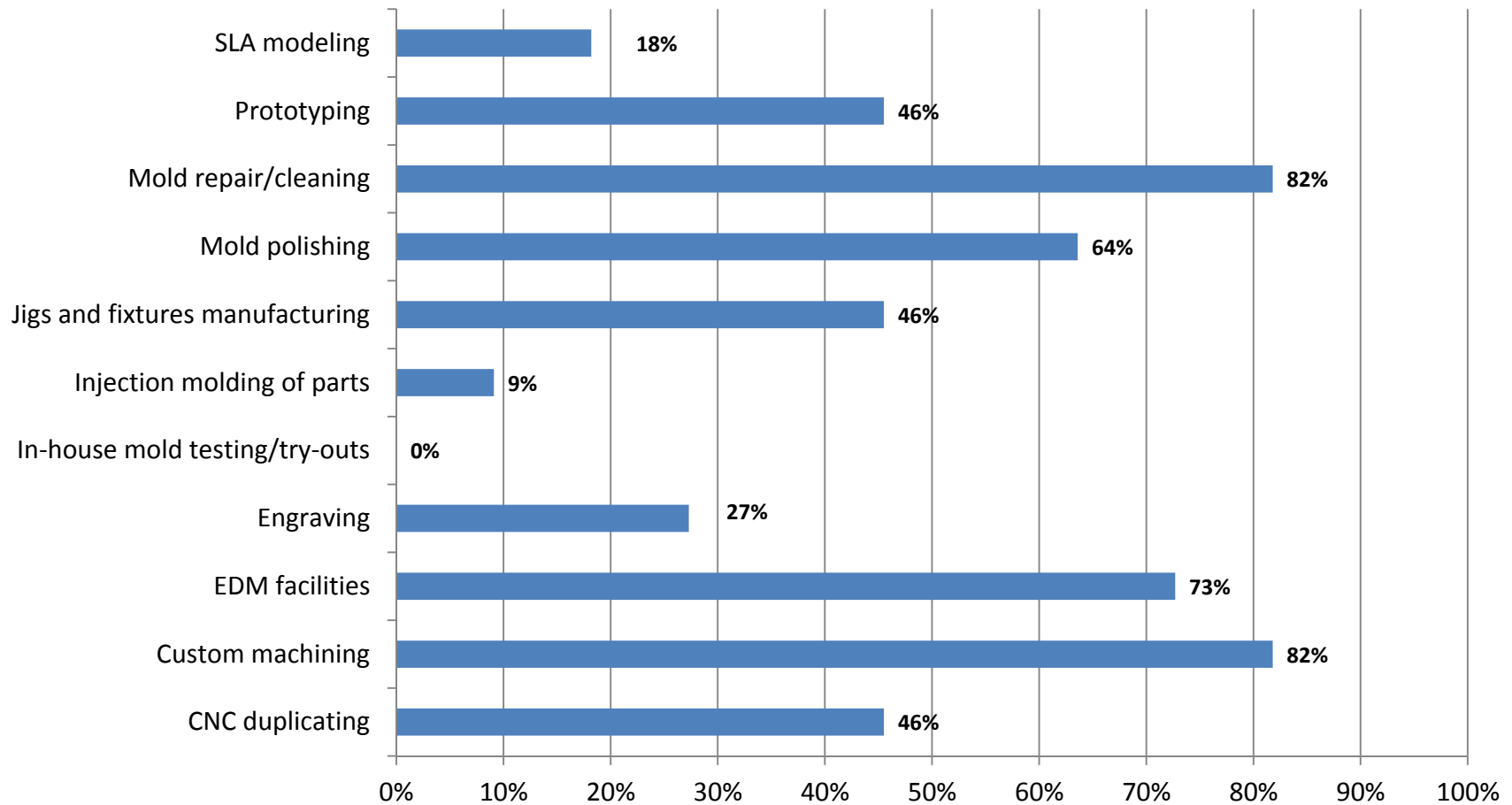
17. If Yes, were the purchased machines:



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18. Which of the following services does your plant offer? Check all that apply.

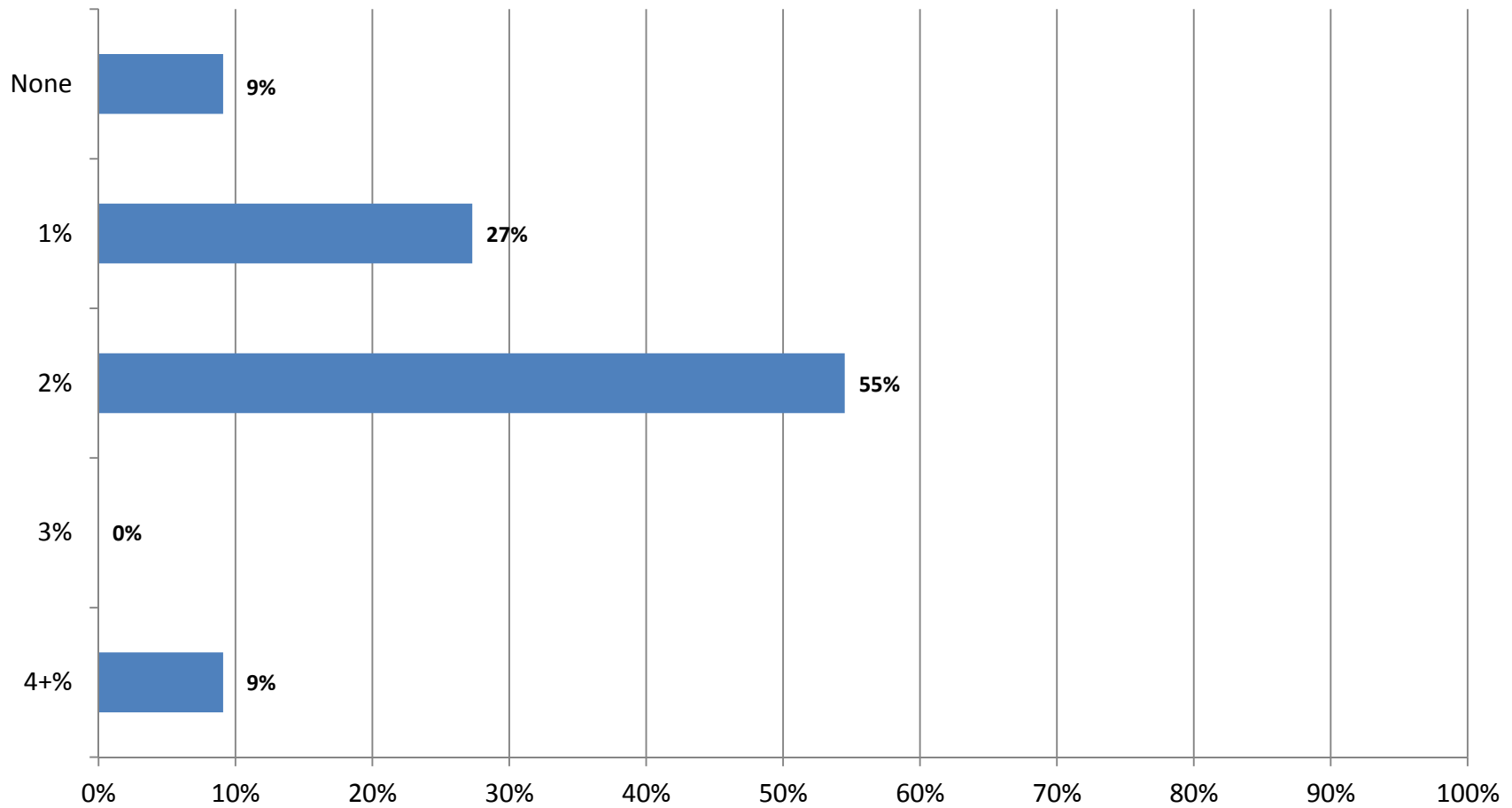


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19. What percentage of this plant's annual budgeted expenses is allocated to training?

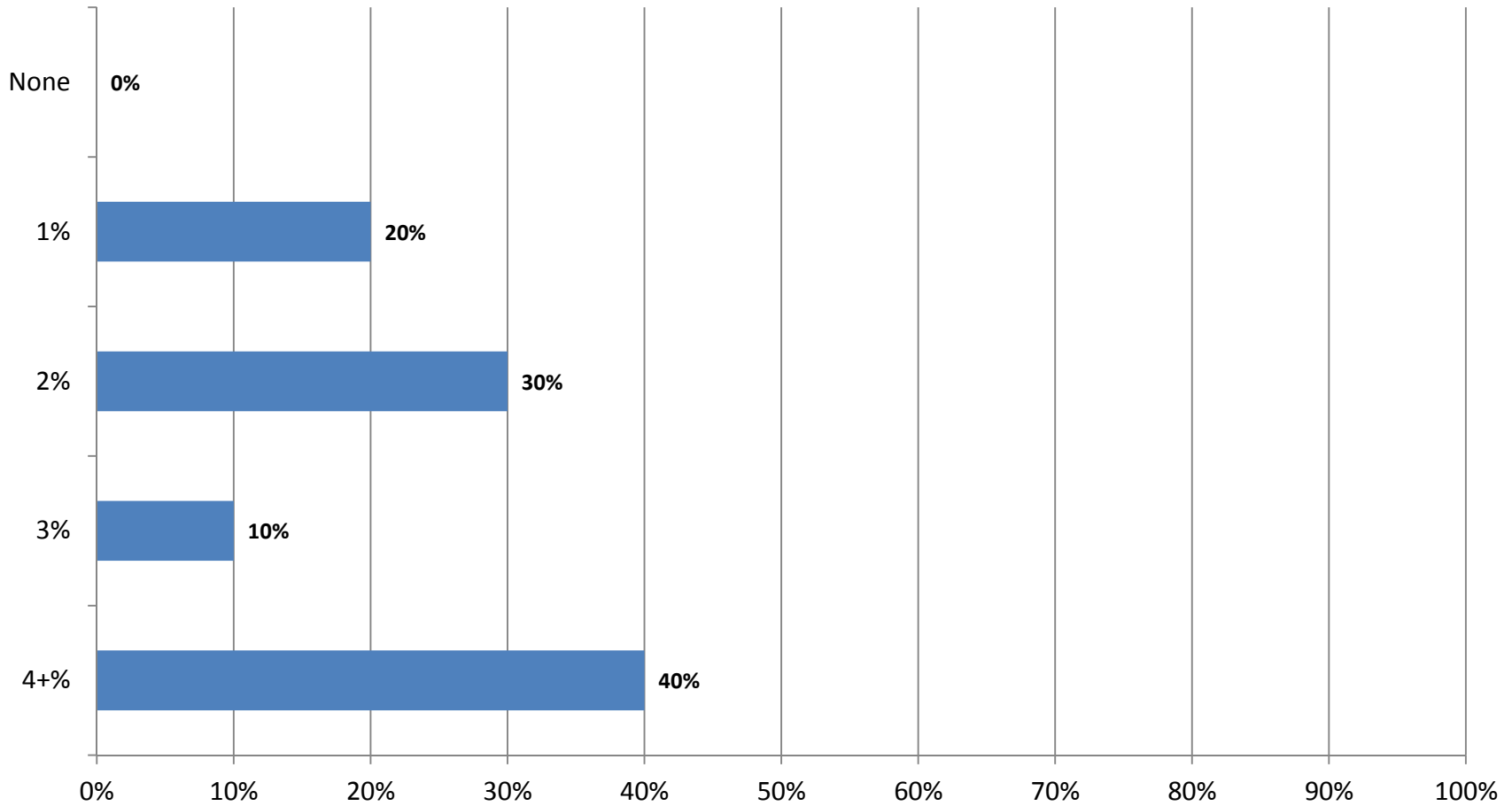


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20. What percentage of this plant's annual budgeted expenses goes to research and development, either on-site or off?

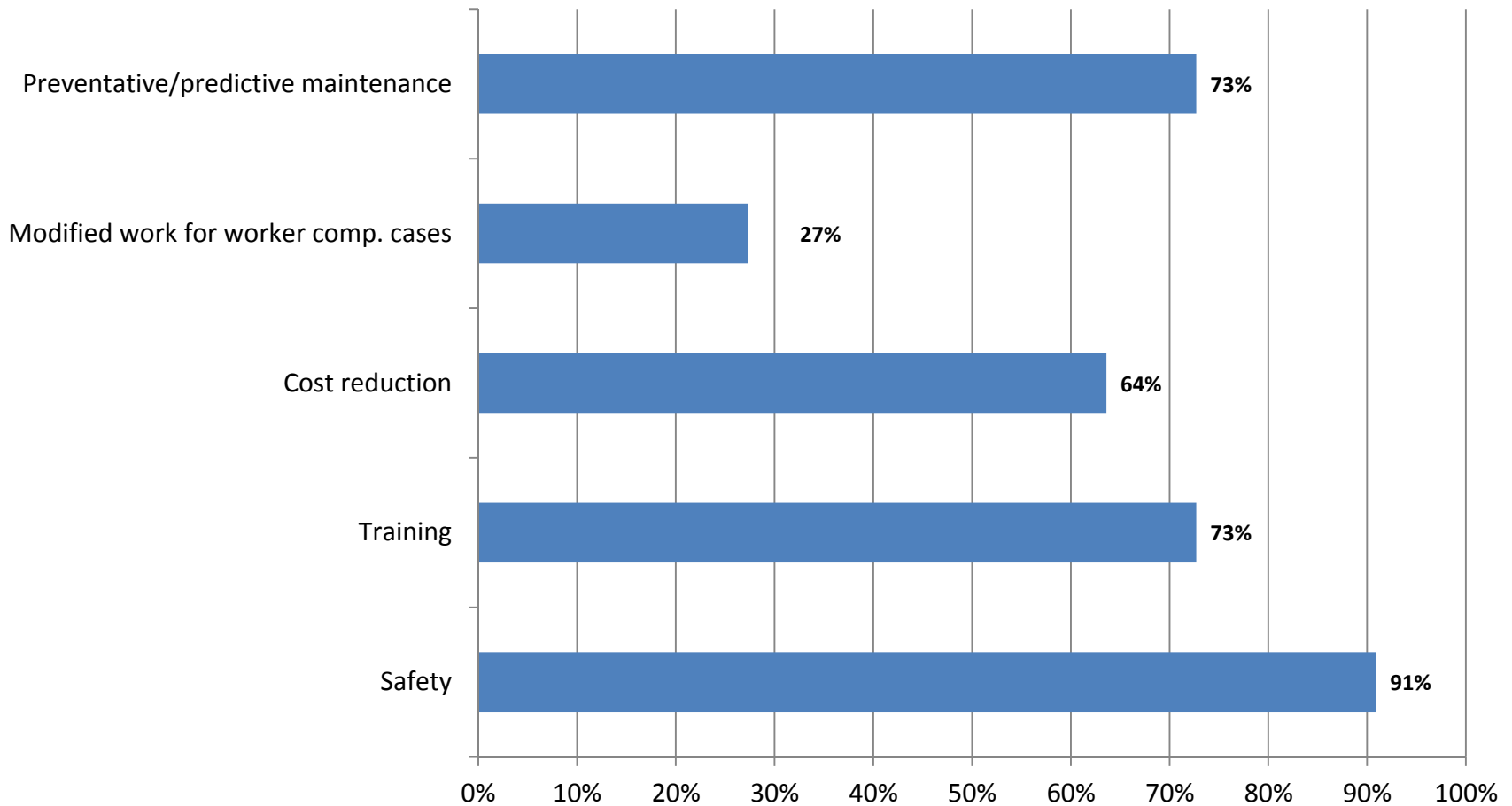


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21. In which of the following areas do you have formally implemented policies and programs? Check all that apply.

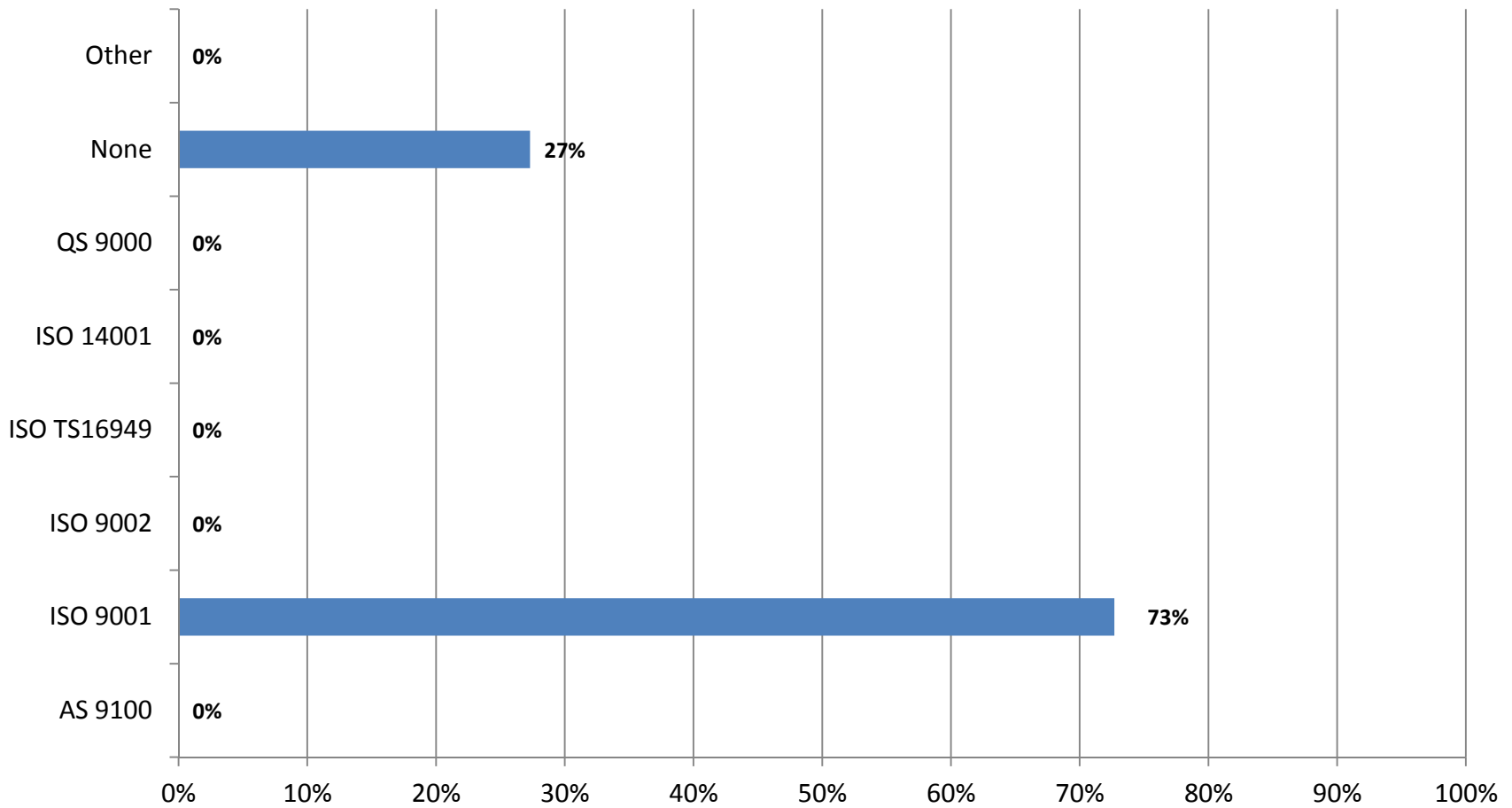


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22. What quality certification does your plant have? Check all that apply.

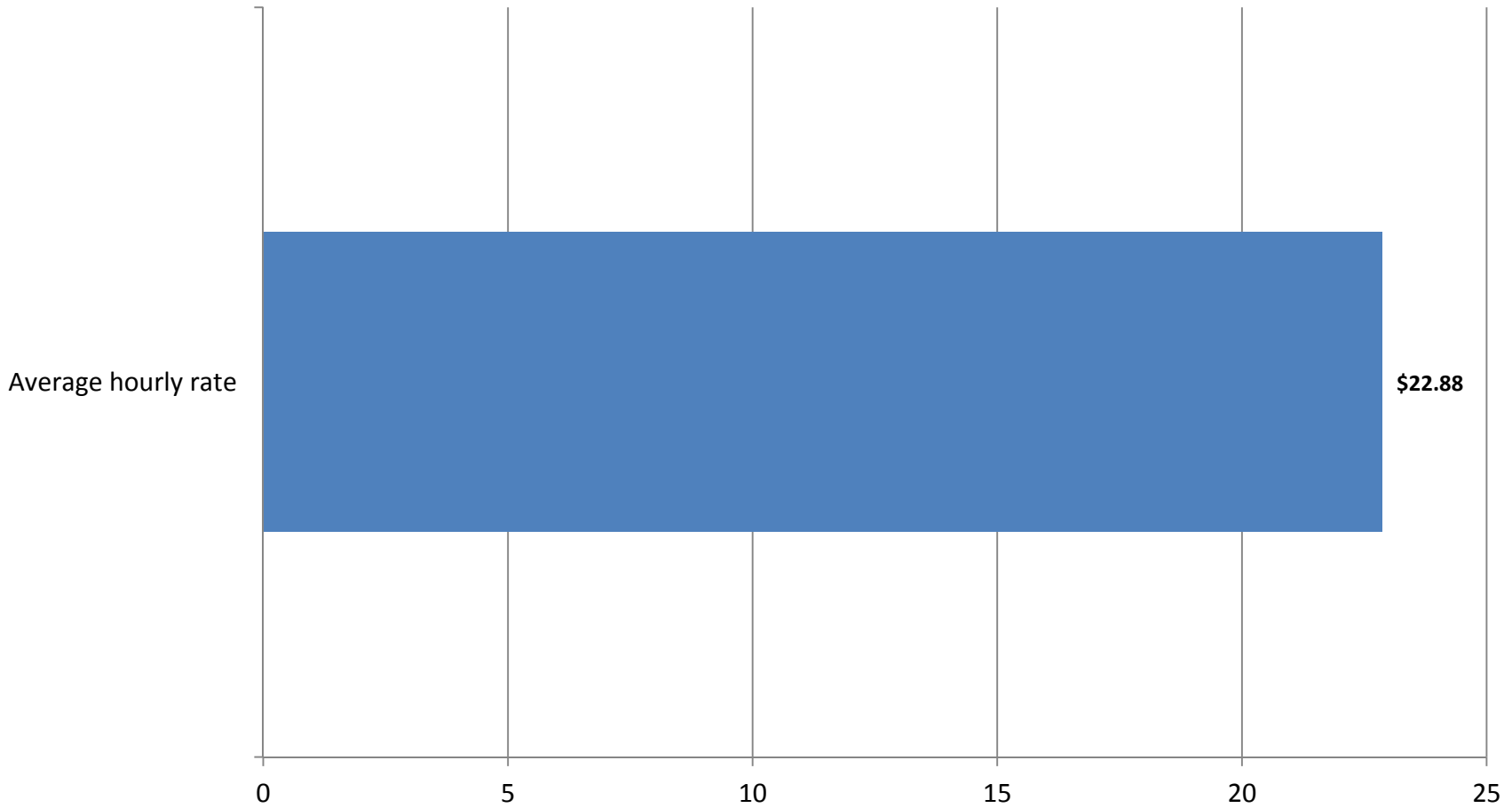


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23. What is the hourly rate paid to a machine operator, excluding benefits?

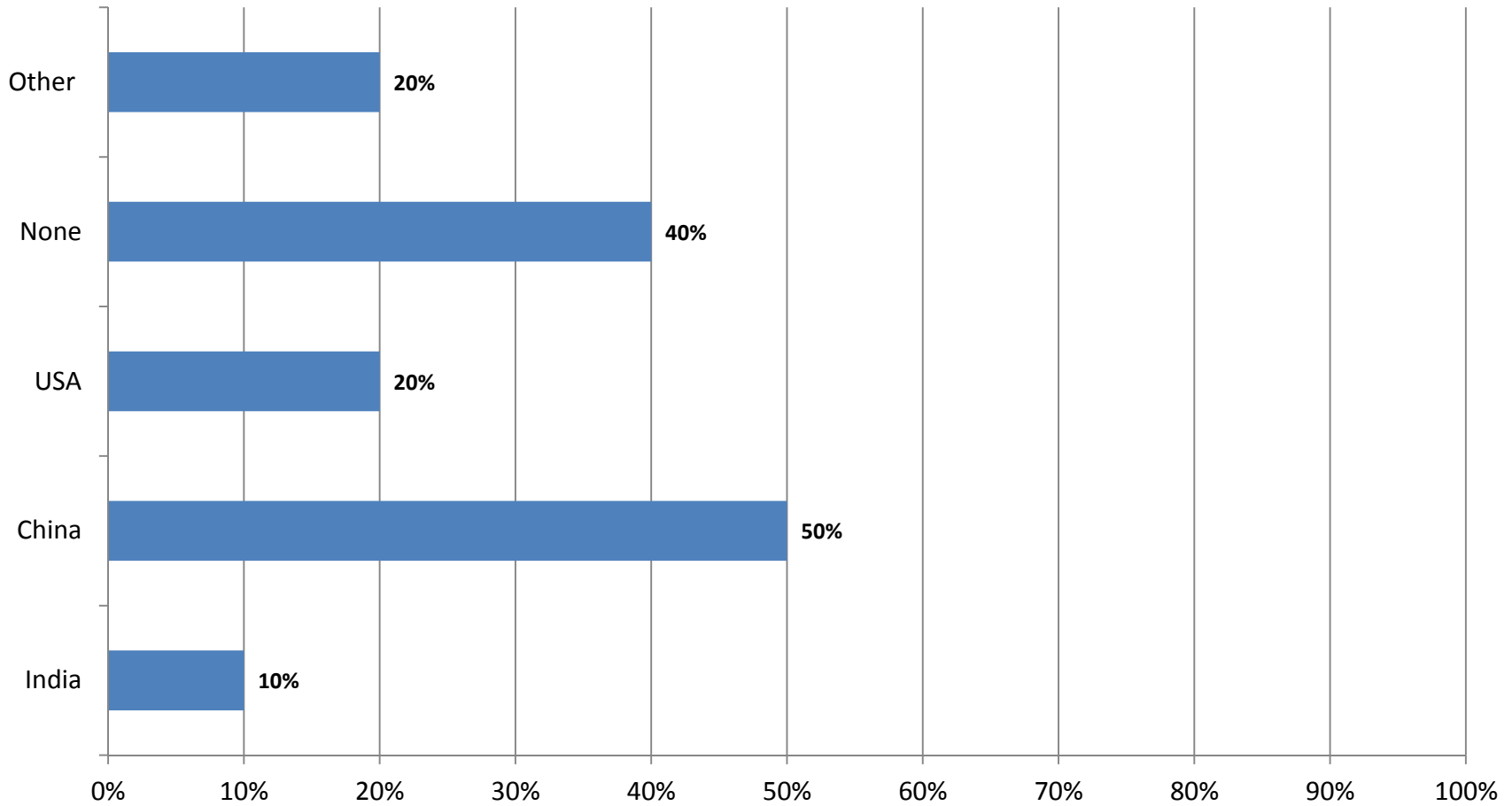


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24. Do you have a presence outside of Canada? Select all that apply:

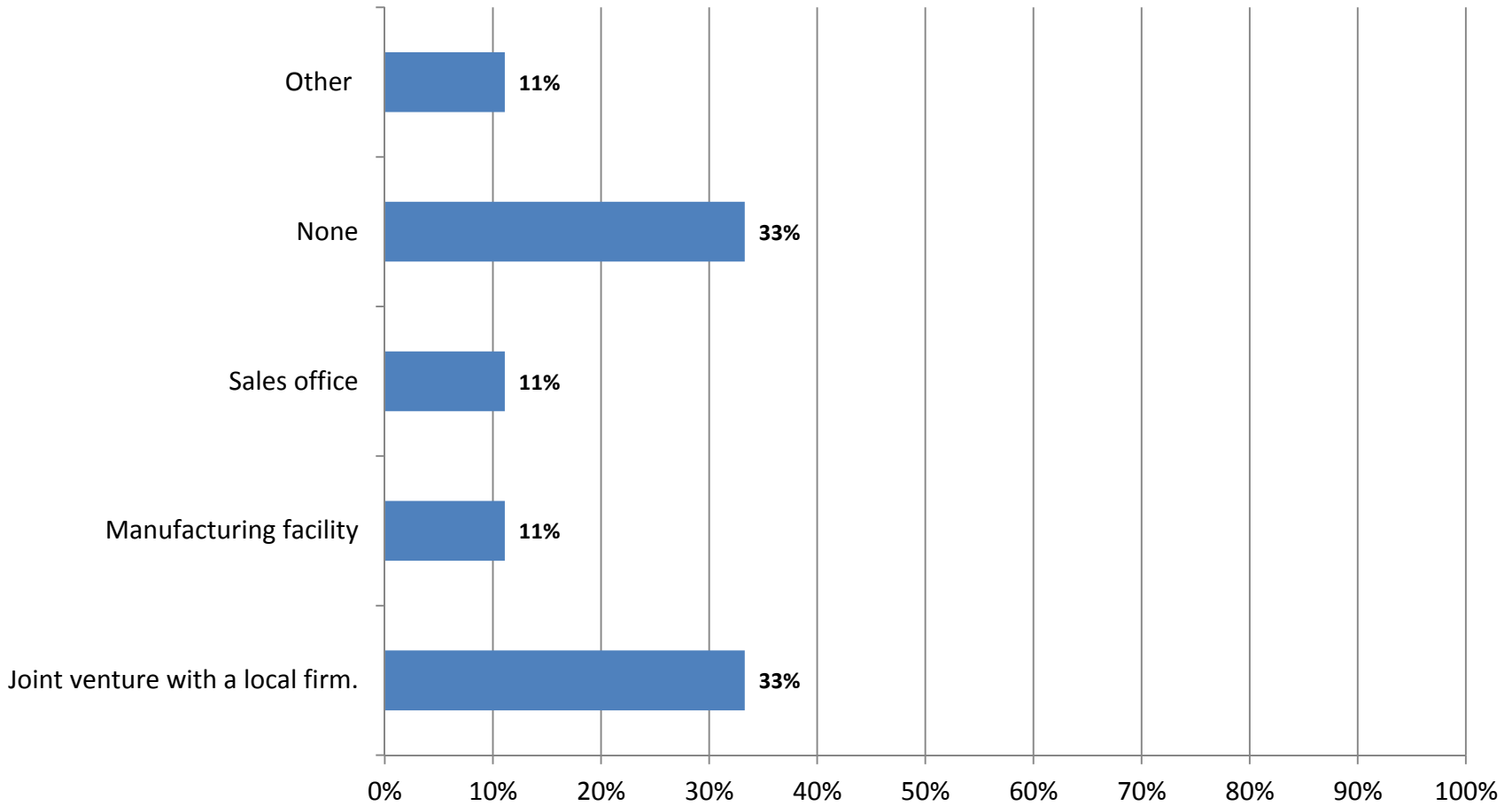


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25. What type of presence do you have outside of Canada?

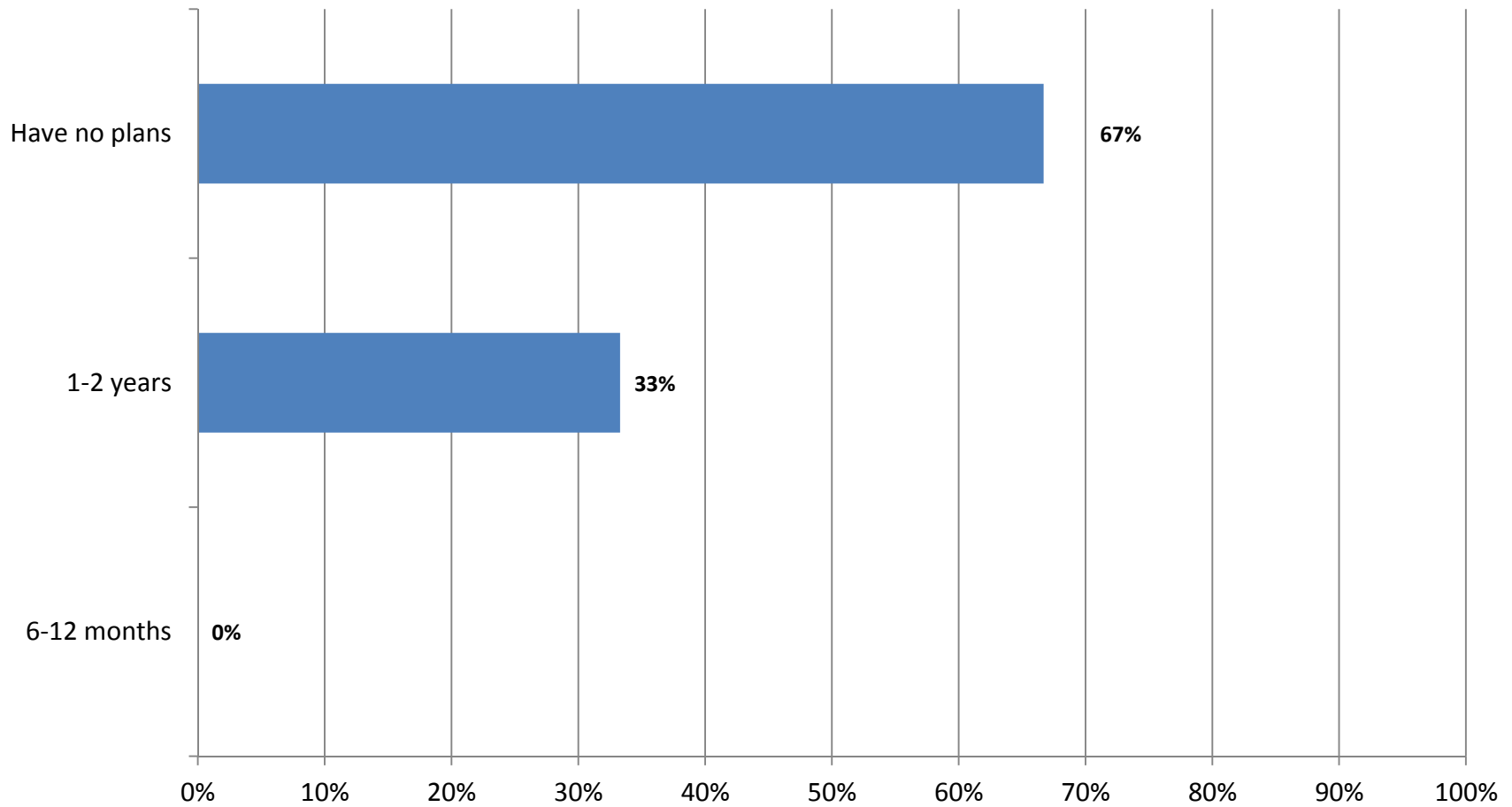


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26. If you do not have a presence outside of Canada, do you plan to enter these markets in the next:

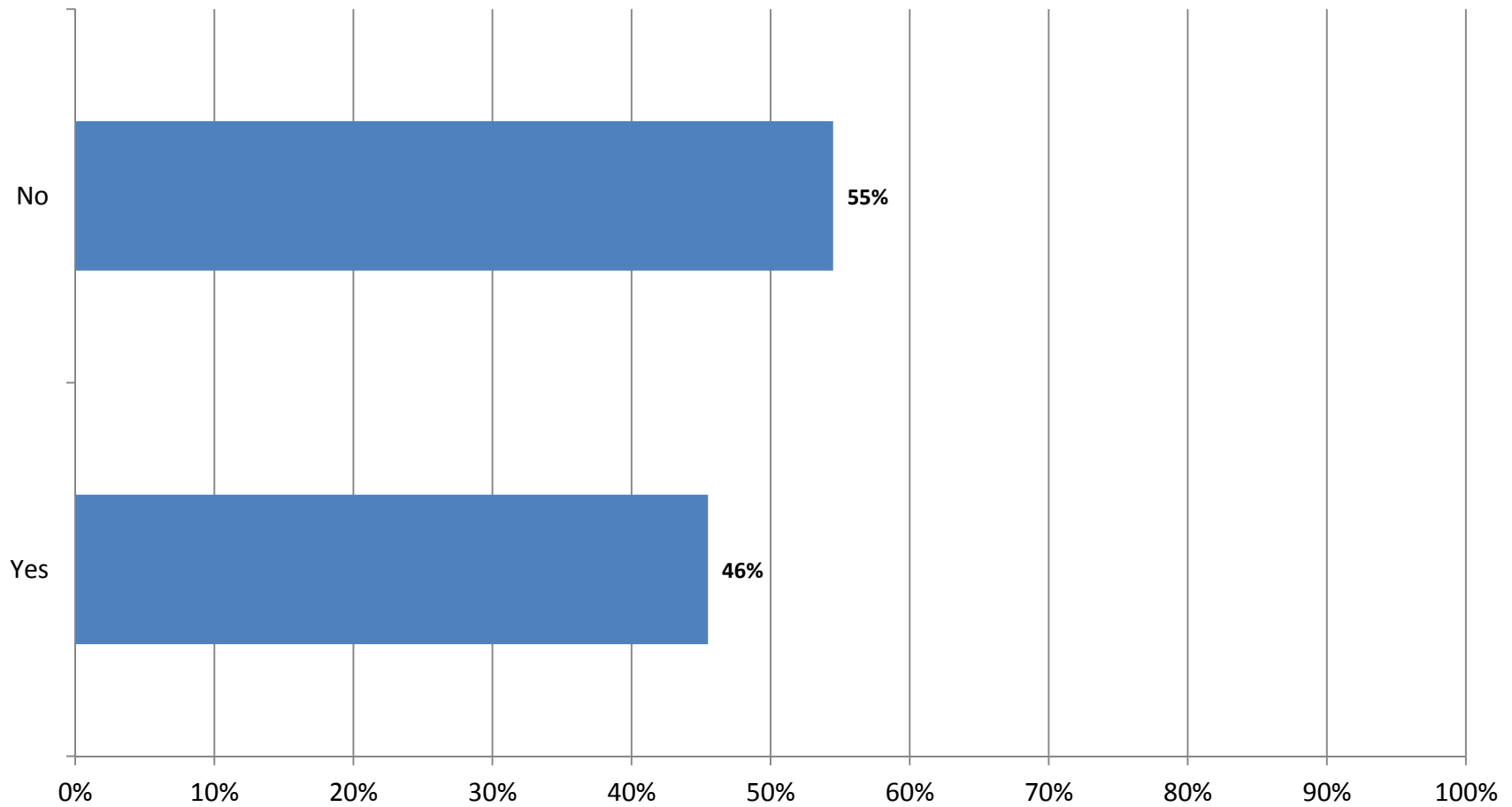


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27. On behalf of your customers, do you purchase/fine-tune molds made in China?



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